

VACANCY JR. UNDERWRITER PROPERTY RSA THE NETHERLANDS

Vacancy description

We are currently looking for a Junior Underwriter for our Property department in the Netherlands. This job involves underwriting large, complex or specialist cases to achieve business development and retention targets.

You will spend the majority of your time driving underwriting decisions, contributing to technical audits, contributing to business development activities and liaising with customers and brokers.

You will deal with customers and third parties on a one-to-one basis, although you will also work with other colleagues and be part of a team. You will have strong analytical, relationship management and communication skills.

Responsibilities

- Reviewing allocated cases and delivering underwriting decisions within agreed timeframes, in order to secure profitable business within authority level and risk appetite.
- Contributing to the creation of segment and local business development plans which identify existing and regular flow of new business opportunities.
- Establishing an effective relationship with Underwriting and Commercial colleagues and others.
- Accessing and applying all appropriate sources of information and insight in order to best satisfy the needs of the selected brokers and clients.
- Clearly and positively articulating the RSA value proposition and risk appetite.
- Maximising profitable business growth through:
 - Reviewing allocated existing business and/or seeking out and following up on new business cases;
 - Effectively negotiating and delivering underwriting decisions through following agreed processes at designated authority levels;
 - Accessing senior leadership and support as appropriate;
 - Promptly identifying and escalating those non-standard, large and/or complex cases to more qualified colleagues and work with them to deliver an outstanding service to the broker/client;
 - Developing a trusted, deep and long term relationship with selected brokers to generate, progress and close new, up-selling and cross-selling business opportunities.
- Managing and working with others to take responsibility for effectively and promptly resolving broker and/or client issues.
- Being aware of and adhering to our regulatory framework at all time.
- Progress through license levels in accordance with development plan.
- Capturing and recording of data in timely and accurate fashion.
- Providing guidance and coaching to less qualified/experienced colleagues where appropriate

Required skills and experience

Candidates should preferably have a background in Insurance and have strong commercial skills. You have a first experience as an Underwriter or Underwriting Assistant, preferably in the area of Property, and you have started to build a network of contacts both within the Technical community and beyond. You have the ability to build effective relationships and your English is fluent.

Please note the role is based in Rotterdam, the Netherlands, and you may be required to travel occasionally.

Company profile

With a 300-year heritage, RSA is a multinational quoted insurance group. Focusing on general insurance, RSA's core markets are the UK & Ireland, Europe, Scandinavia and Canada, with the capability to write insurance business in over 100 countries. RSA's core businesses have around 13,500 employees with net written premiums of £6.3bn in 2016.

With significant operations across the globe and a market leading position in the UK, our European operations provide the best of both worlds; agile and dynamic country offices with deep market expertise and a freedom within the framework of a large multinational that enables us to work on some of the largest and most complex projects.

Clients say that RSA are an insurer that they trust and like doing business with thanks to the people and we've built our business on a set of simple human beliefs: that individuality is an edge; that people come before processes; that different perspectives create fresh opportunities.

We know that great people need the right opportunities and environment in which to be truly brilliant so this means creating a sustainable, flexible and open door culture that enables us to deliver in on our career proposition – the value of one through the power of many.

RSA in the Netherlands employs 60 people and is located in the centre of Rotterdam. Lots of people work for a global company. But RSA is the global company that works for you. Whoever you are, wherever you want to go. Because we don't just value individuality – we've built our business on it.

And given we are based in the tallest office building in the Netherlands, you can be sure we'll give you a different perspective too.

For more information: please contact Mariëlle Goemans, Manager Property and Construction & Engineering, Tel. 06-30 20 14 34.

You can send your application and CV to Sophie Van Welsenaere, Manager Human Resources, E-mail: Sophie.vanwelsenaere@eu.rsagroup.com.

Please note: pre-employment screening will be part of the application procedure.